

Agilent 871x (A, B, C, ES, ET) Series to ENA Series Network Analyzer Trade Up

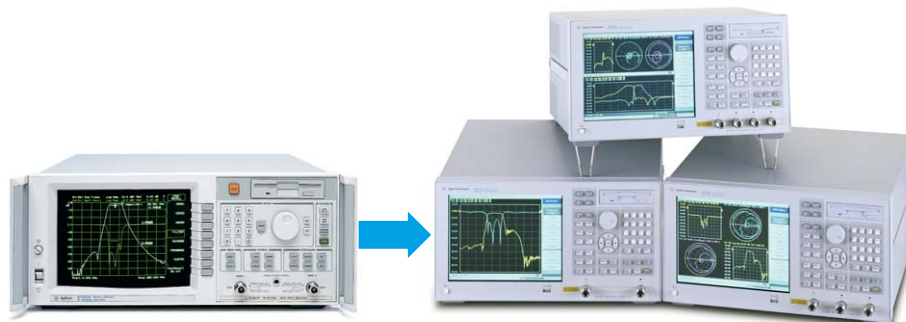
**45% Trade-in Credit
on 871xES Value!**

**Now's your chance to
trade in your 871x toward
the purchase of the most
advanced network
analyzers!**

**The Investment Protection Program
Consists of the Following
Components:**

- Trade-up your 871x network analyzer for credit toward a new ENA-L or ENA network analyzer
- 871x to ENA-L state file converter
- 871x migration to ENA series engineering services available

Safeguard your financial and engineering investments in your older equipment as you transition a more advanced network analyzer platform. The ENA series provides the speed and flexibility needed for efficient measurements to reduce your cost of test. Trade-up your 871x series today and take advantage of the performance and flexibility of the ENA through this limited time offer.



Application	Recommended network analyzer replacement
Basic S-parameter measurements	> 3 GHz ENA ≤ 3 GHz ENA-L
Multiport or balanced component measurements	ENA
Mixer measurements	ENA
Cable and 75 ohm applications	ENA-L

Trade-in models	Trade-in credit toward the following network analyzers:
	ENA-L 300 kHz to 3 GHz (E5062A)
	ENA 300 kHz to 3 or 8.5 GHz (E5070B/71B)
8711A/B/C	10% (including options)
8712B/C	10% (including options)
8713B/C	10% (including options)
8714B/C	10% (including options)
8712ES/8714ES	45% (\$8,000 to \$11,500 approximate value)
8712ET/8714ET	Up to \$5,700 (approximate value)

Note

- This Agilent Trade Up is valid with orders of ENA Series network analyzer before August 31, 2005.
- ENA-L 1.5 GHz models are not included (E5061A).
- One trade-in unit for one new unit; up to a maximum of five units.
- A greater trade-in value will be given for products less than 12 months old. Trade-in credits shown are approximations, based upon credits given to U.S. customers.
- Agilent Trade Up is not available in all countries and additional trade-in terms and conditions may apply.
- Credit value may vary during this promotion (e.g. depending on currency conversion rates, product option configuration, etc.).
- Please contact your local Agilent Technologies representative for the exact trade-in credit you will receive, a current list of eligible countries and further details.



Agilent Technologies

Engineering Services for 871x to ENA Series Migration

For current users of the 871x series of network analyzers who plan to migrate their applications to realize the innovative performance of the ENA, Agilent also offers a spectrum of engineering services that provide training, code conversion, and/or test plan design. Agilent's network analyzer experts can save you time and money by working with you to migrate your 871x instruments and transition your test code quickly and easily.

Web Resources

For additional information, visit us on the Web:
www.agilent.com/find/consulting

Educational courses:
www.agilent.com/find/education

ENA series product information and literature:
www.agilent.com/find/ena

Transition Scenario	Recommended Service	Description
Users migrating 871x network analyzers to the ENA platform	H7215B-203	ENA network analyzer operation training
Test Programmers converting automated 871x systems to the new platform	R1362A-116	871x to ENA test code conversion service
Test Engineers creating a test plan that makes use of the new platform	R1362A-112	Network analyzer test plan development services

Agilent Technologies' Test and Measurement Support, Services, and Assistance

Agilent Technologies aims to maximize the value you receive, while minimizing your risk and problems. We strive to ensure that you get the test and measurement capabilities you paid for and obtain the support you need. Our extensive support resources and services can help you choose the right Agilent products for your applications and apply them successfully. Every instrument and system we sell has a global warranty. Two concepts underlie Agilent's overall support policy: "Our Promise" and "Your Advantage."

Our Promise

Our Promise means your Agilent test and measurement equipment will meet its advertised performance and functionality. When you are choosing new equipment, we will help you with product information, including realistic performance specifications and practical recommendations from experienced test engineers. When you receive your new Agilent equipment, we can help verify that it works properly and help with initial product operation.

Your Advantage

Your Advantage means that Agilent offers a wide range of additional expert test and measurement services, which you can purchase according to your unique technical and business needs. Solve problems efficiently and gain a competitive edge by contracting with us for calibration, extra-cost upgrades, out-of-warranty repairs, and onsite education and training, as well as design, system integration, project management, and other professional engineering services. Experienced Agilent engineers and technicians worldwide can help you maximize your productivity, optimize the return on investment of your Agilent instruments and systems, and obtain dependable measurement accuracy for the life of those products.

Agilent T&M Software and Connectivity

Agilent's Test and Measurement software and connectivity products, solutions and developer network allows you to take time out of connecting your instruments to your computer with tools based on PC standards, so you can focus on your tasks, not on your connections. Visit **www.agilent.com/find/connectivity** for more information.

For more information on Agilent Technologies' products, applications or services, please contact your local Agilent office. The complete list is available at:

www.agilent.com/find/contactus

Phone or Fax

United States:

(tel) 800 829 4444
(fax) 800 829 4433

Canada:

(tel) 877 894 4414
(fax) 800 746 4866

China:

(tel) 800 810 0189
(fax) 800 820 2816

Europe:

(tel) 31 20 547 2111

Japan:

(tel) (81) 426 56 7832
(fax) (81) 426 56 7840

Korea:

(tel) (080) 769 0800
(fax) (080) 769 0900

Latin America:

(tel) (305) 269 7500

Taiwan:

(tel) 0800 047 866
(fax) 0800 286 331

Other Asia Pacific Countries:

(tel) (65) 6375 8100
(fax) (65) 6755 0042

Email: tm_ap@agilent.com

Contacts revised: 1/12/05



Agilent Email Updates

www.agilent.com/find/emailupdates

Get the latest information on the products and applications you select.

Product specifications and descriptions in this document subject to change without notice.

© Agilent Technologies, Inc. 2005

Printed in USA, April 28, 2005

5989-2153EN



Agilent Technologies